

# **SOLAR HOME SYSTEMS BIDDING WINDOW 1**

## **MINUTES OF BID OPENING**

**05 June 2017, 10:00 am  
Salcedo Room, Makati Sports Club**

1. At 10:10 am, Mr. Colin Steley, ASEP LGUGC Project Manager and LGUGC Procurement Evaluation Committee (PEC) member convened the meeting on the opening of bids for the Solar Home Systems (SHS) Bidding Window 1. Mr. Steley welcomed the firms that submitted bids for the four (4) lots covered under Bidding Window 1. He acknowledged the presence of officials from the Department of Energy (DOE), Prof. Wali del Mundo/World Bank (WB) Consultant, and briefly introduced the members of the LGUGC Procurement Evaluation Committee.
2. The body was informed by Mr. Steley that no more bids were received by the ASEP Project Management Office (PMO) after the 9:00 am deadline for submission of bids. A total of seventeen (17) bids were received for the 4 lots with the following breakdown: 5 bids for Lot 1 (COTELCO); 6 bids for Lot 2 (DASURECO); 5 bids for Lot 3 (SOCOTECO II); and 7 bids for Lot 4 (SUKELCO). He also shared that there were two (2) firms that sent letters of non-participation.
3. Mr. Steley disclosed the procedure that will be followed in the opening of bids. Bids submitted for Lot 1 shall be opened first, followed by bids for Lot 2, then Lot 3, and finally for Lot 4. The bids first received shall likewise be the first to be opened. There shall be no discussion on the merits of the bids received. To be read aloud are the names of the bidders, the presence or absence of the Bid Securing Declaration, and the bid prices offered by the bidders
4. Opening of bids for Lot 1 (COTELCO) proceeded as earlier explained by Mr. Steley. Each bidder's names, the presence or absence of the Bid Securing Declaration, and the amount of bid prices were announced and recorded. All bidders submitted their duly signed and notarized Bid Securing Declaration. The bid prices as read out during bid opening were as follows:

*CWS*

<b>Lot No. 1: Cotabato Electric Cooperative, Inc. (COTELCO)</b>		
<b>Name of Bidder</b>	<b>Bid Price (US\$)</b>	<b>Rank</b>
1. Plug the Sun Philippines	918,725.00	3
2. TBS Industrial Services, Inc.	4,733,234.00	5
3. Gamma – Solar Philippines	1,078,300.00	4
4. Bestbrands d. Light	863,912.55	2
5. Complant – Lemi Consortium	736,912.76	1

5. The same procedure was followed for the opening of bids for Lot 2 (DASURECO). The bid prices as read out during bid opening were as follows:

<b>Lot No. 2: Davao del Sur Electric Cooperative, Inc. (DASURECO)</b>		
<b>Name of Bidder</b>	<b>Bid Price (US\$)</b>	<b>RANK</b>
1. Plug the Sun Philippines	800,300.00	3
2. TBS Industrial Services, Inc.	4,733,234.00	6
3. Gamma – Solar Philippines	1,075,928.86	5
4. Bestbrands d. Light	838,912.21	4
5. Complant – Lemi Consortium	726,912.76	2
6. Trademaster Resources Corp.	699,330.00	1

6. For Lot 3 (SOCOTECO II), the bid prices as read out during bid opening were as follows:

<b>Lot No. 3: South Cotabato II Electric Cooperative, Inc. (SOCOTECO II)</b>		
<b>Name of Bidder</b>	<b>Bid Price (US\$)</b>	<b>RANK</b>

*CWS*

1. Plug the Sun Philippines	866,121.46	3
2. TBS Industrial Services, Inc.	4,737,710.00	5
3. Gamma – Solar Philippines	1,072,156.56	4
4. Bestbrands d. Light	838,957.97	2
5. Complant – Lemi Consortium	721,979.96	1

7. For Lot 4 (SUKELCO), the bid prices as read out during bid opening were as follows:

<b>Lot No. 4: Sultan Kudarat Electric Cooperative, Inc. (SUKELCO)</b>		
<b>Name of Bidder</b>	<b>Bid Price (US\$)</b>	<b>RANK</b>
1. Plug the Sun Philippines	1,111,554.82	5
2. TBS Industrial Services, Inc.	4,742,022.00	7
3. Gamma – Solar Philippines	1,076,722.14	4
4. Bestbrands d. Light	864,003.70	3
5. Gendiesel Phil. Inc.	1,515,231.36	6
6. Complant – Lemi Consortium	729,547.16	1
7. Trademaster Resources Corp.	769,090.00	2

8. After completing the opening of bids for Lot 4, Mr. Steley announced to the body that the LGUGC PEC will try to complete the evaluation of the lowest bid for each Lot within one and a half weeks. Post-qualification of the lowest bidder for each Lot is also targeted to be completed within one and a half weeks. The Notice of Award shall then be issued on or before the end of June 2017.

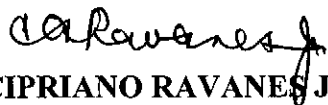
9. For her closing remarks, Ms. Lydia N. Orial, President and CEO of LGUGC, thanked Prof. Wali del Mundo (WB Consultant), the officials of the Department of Energy, and all the firms that submitted bids for their participation in the bid opening activity. The LGUGC and other stakeholders are looking forward to a successful implementation of the Project. Ms.

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Orial emphasized that with the winning bidders working together with the ECs through its Solar Business Units in developing the Installation Plan and ensuring a successful installation process, the sustainability and replicability of the SHS Project shall be assured.

10. With no other matters to be discussed, the Chair of the PEC adjourned the meeting at around 11:50 am.

Prepared by:



**CIPRIANO RAVANES JR.**  
ASEP LGUGC Procurement Specialist

Noted by:



**COLIN STELEY**  
ASEP LGUGC Project Manager